

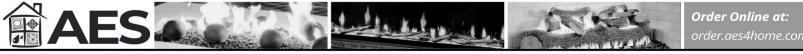


## **2024 RETAIL Price Book**

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Prices and terms subject to change without notice.



Effective Date: March 2024 Last Updated: August 30th, 2024

# 36" Blackburn

### Wood ZC Firebox

Opening 36" x 30" ~ Up to 18" log/burner ~ Includes heavy duty 3/4" grate, easy access air control and pull screen ~ Requires<br/>liner (available in 3 styles/4 color options) and approved 12" venting (list below) ~ Burn as wood or with optional WMH gas<br/>log set (knockouts provided on both sides of fireplace and refractories for 1/2" iron pipe)Item CodeItem NameShip WeightRetail PriceStocked

Item Code	litem Name	Ship weight	Kei	tall Price	бтоскеа
EHWB36FB0F	36" Wood Burning Firebox, No Brick	-	\$	2,849.00	Y
Liners (Must Choose One)					
EHWBL36TGR	36" Traditional Brick Set Gray	-	\$	899.00	Y
EHWBL36TBL	36" Traditional Brick Set Black	-	\$	959.00	-
EHWBL36TWH	36" Traditional Brick Set White	-	\$	959.00	-
EHWBL36TBR	36" Traditional Brick Set Mocha	-	\$	959.00	-
EHWBL36HGR	36" Herringbone Brick Set Gray	-	\$	899.00	-
EHWBL36HBL	36" Herringbone Brick Set Black	-	\$	959.00	-
EHWBL36HWH	36" Herringbone Brick Set White	-	\$	959.00	-
EHWBL36HBR	36" Herringbone Brick Set Mocha	-	\$	959.00	-
EHWBL36SGR	36" Smooth Brick Set Gray	-	\$	899.00	Y
EHWBL36SBL	36" Smooth Brick Set Black	-	\$	959.00	Y
EHWBL36SWH	36" Smooth Brick Set White	-	\$	959.00	-
EHWBL36SBR	36" Smooth Brick Set Mocha	-	\$	959.00	-
<b>Doors</b> (Optiona	I)				
EHBDW36BL	36" Bi-Fold Door Black W/Wood Handles Painted Black	-	\$	569.00	Y
EHBDW36PE	36" Bi-Fold Door Pewter W/Wood Handles Painted Pewter	-	\$	569.00	-
Outside Air (Op	tional)				
EHWBOAK	Outside Air Kit	-	\$	89.00	Y
EHWBNID	Non-Insulated Duct For Outside Air Kit	-	\$	59.00	Y
EHWBID	Insulated Duct Outside Air Kit	-	\$	79.00	Y
EHWB12VCAK	12" Chimney Air Kit Must Order Outside Air kit and Flex	-	\$	69.00	-
Hearth Extension					
EHWB36HE	36" Hearth Extension (52"x "x 20") 3 piece (1-36"x20" and 2- 12"x20") Pk of 1 ½" Micor20	-	\$	99.00	-





36" Blackburn				
Item Code	Item Name	Ship Weight	<b>Retail Price</b>	Stocked
Venting				
EHWB12V06	6" Length 12" Diameter	-	\$ 119.00	Y
EHWB12V12	12" Length 12" Diameter	-	\$ 139.00	Y
EHWB12V18	18" Length 12" Diameter	-	\$ 169.00	Y
EHWB12V36	36" Length 12" Diameter	-	\$ 249.00	Y
EHWB12V48	48" Length 12" Diameter	-	\$ 305.00	Y
EHWB12V15E	15 Degree Elbow Kit 12" Diameter (Includes 2 Elbows)	-	\$ 385.00	Y
EHWB12V30E	30 Degree Elbow Kit 12" Diameter (Includes 2 Elbows)	-	\$ 359.00	Y
EHWB12VSB	Support Band 12" Diameter	-	\$ 29.00	Y
EHWB12VWB	Wall Band 12" Diameter	-	\$ 45.00	Y
EHWB12VFS	Firestop Assembly 12" Diameter	-	\$ 59.00	Y
EHWB12VAI	Attic Insulation Shield 12" Diameter	-	\$ 80.00	Y
EHWB12VRS	Radiation Shield 12" Diameter	-	\$ 95.00	Y
EHWB12VRCC	Round Chimney Cap 12" Diameter	-	\$ 375.00	-
EHWB12VPC	Black Painted Pyramid Chimney Cap 12"	-	\$ 719.00	Y
EHWB12VRC	Rain Cap 12" Diameter	-	\$ 185.00	Y
EHWB12VSC	Storm Collar 12" Diameter	-	\$ 49.00	Y
EHWB12VF05	Flashing 2/12-5/12 Pitch 12" Diameter	-	\$ 415.00	Y
EHWB12VF10	Flashing 6/12-10/12 Pitch 12" Diameter	-	\$ 419.00	Y
EHWB12VFC	Chase Top Flashing 12" Diameter	-	\$ 249.00	-
EHWB12VFTC	Tall Cone Flashing 12" Diameter	-	\$ 419.00	-
Log Sets and Burners				
CLICK to Downloa	d Blackburn Factory List (Includes WMH Log Sets and Burners)			



# 44" Blackburn

## Wood ZC Firebox

Opening 44" x 30	" ~ Up to 24" log/burner ~ Includes heavy duty 3/4" grate, easy acces	ss air control an	d pull screen ~	<sup>,</sup> Requires		
liner (available in 3 styles/4 color options) and approved 12" venting (list below) ~ Burn as wood or with optional WMH gas						
log set (knockouts provided on both sides of fireplace and refractories for 1/2" iron pipe)						
Item Code	Item Name	Ship Weight	<b>Retail Price</b>	Stocked		
EHWB44FB0F	44" Wood Burning Firebox, No Brick	-	\$ 2,999.00	Y		
Liners (Must Cl	noose One)					
EHWBL44TGR	44" Traditional Brick Set Gray	-	\$ 999.00	Y		
EHWBL44TBL	44" Traditional Brick Set Black	-	\$ 1,049.00	-		
EHWBL44TWH	44" Traditional Brick Set White	-	\$ 1,049.00	-		
EHWBL44TBR	44" Traditional Brick Set Mocha	-	\$ 1,049.00	-		
EHWBL44HGR	44" Herringbone Brick Set Gray	-	\$ 999.00	-		
EHWBL44HBL	44" Herringbone Brick Set Black	-	\$ 1,049.00	-		
EHWBL44HWH	44" Herringbone Brick Set White	-	\$ 1,049.00	-		
EHWBL44HBR	44" Herringbone Brick Set Mocha	-	\$ 1,049.00	-		
EHWBL44SGR	44" Smooth Brick Set Gray	-	\$ 999.00	Y		
EHWBL44SBL	44" Smooth Brick Set Black	-	\$ 1,049.00	Y		
EHWBL44SWH	44" Smooth Brick Set White	-	\$ 1,049.00	-		
EHWBL44SBR	44" Smooth Brick Set Mocha	-	\$ 1,049.00	-		
Doors (Optiona	al)					
EHBDW44BL	44" Bi-Fold Door Black W/Wood Handles Painted Black	-	\$ 599.00	Y		
EHBDW44PE	44" Bi-Fold Door Pewter W/Wood Handles Painted Pewter	-	\$ 599.00	-		
Outside Air (O	otional)					
EHWBOAK	Outside Air Kit	-	\$ 89.00	Y		
EHWBNID	Non-Insulated Duct For Outside Air Kit	-	\$ 59.00	Y		
EHWBID	Insulated Duct Outside Air Kit	-	\$ 79.00	Y		
EHWB12VCAK	12" Chimney Air Kit Must Order Outside Air kit and Flex	-	\$ 69.00	-		
Hearth Extension						
EHWB44HE	44" Hearth Extension (68 "x 20"x 1/2") 3 piece (1-44"x20" and 2-	_	\$ 109.00	_		
	12"x20") Pk of 1 ½" Micor		÷ 105.00			



44" Blackburn				
Item Code	Item Name	Ship Weight	<b>Retail Price</b>	Stocked
Venting				
EHWB12V06	6" Length 12" Diameter	-	\$ 119.00	Y
EHWB12V12	12" Length 12" Diameter	-	\$ 139.00	Y
EHWB12V18	18" Length 12" Diameter	-	\$ 169.00	Y
EHWB12V36	36" Length 12" Diameter	-	\$ 249.00	Y
EHWB12V48	48" Length 12" Diameter	-	\$ 305.00	Y
EHWB12V15E	15 Degree Elbow Kit 12" Diameter (Includes 2 Elbows)	-	\$ 385.00	Y
EHWB12V30E	30 Degree Elbow Kit 12" Diameter (Includes 2 Elbows)	-	\$ 359.00	Y
EHWB12VSB	Support Band 12" Diameter	-	\$ 29.00	Y
EHWB12VWB	Wall Band 12" Diameter	-	\$ 45.00	Y
EHWB12VFS	Firestop Assembly 12" Diameter	-	\$ 59.00	Y
EHWB12VAI	Attic Insulation Shield 12" Diameter	-	\$ 80.00	Y
EHWB12VRS	Radiation Shield 12" Diameter	-	\$ 95.00	Y
EHWB12VRCC	Round Chimney Cap 12" Diameter	-	\$ 375.00	-
EHWB12VPC	Black Painted Pyramid Chimney Cap 12"	-	\$ 719.00	Y
EHWB12VRC	Rain Cap 12" Diameter	-	\$ 185.00	Y
EHWB12VSC	Storm Collar 12" Diameter	-	\$ 49.00	Y
EHWB12VF05	Flashing 2/12-5/12 Pitch 12" Diameter	-	\$ 415.00	Y
EHWB12VF10	Flashing 6/12-10/12 Pitch 12" Diameter	-	\$ 419.00	Y
EHWB12VFC	Chase Top Flashing 12" Diameter	-	\$ 249.00	-
EHWB12VFTC	Tall Cone Flashing 12" Diameter	-	\$ 419.00	-
Log Sets and B	urners			
CLICK to Downloa	ad Blackburn Factory List (Includes WMH Log Sets and Burners)			



# 54" Blackburn

## Wood ZC Firebox

Opening 54" x 34" ~ Up to 30" log/burner ~ Includes heavy duty 3/4" grate, easy access air control and pull screen ~ Requires						
liner (available in 3 styles/4 color options) and approved 14" venting (list below) ~ Burn as wood or with optional WMH gas						
log set (knockouts provided on both sides of fireplace and refractories for 1/2" iron pipe)						
Item Code	Item Name	Ship Weight	<b>Retail Price</b>	Stocked		
EHWB54FB0F	54" Wood Burning Firebox, No Brick	-	\$ 3,199.00	Y		
Liners (Must Cl	noose One)					
EHWBL54TGR	54" Traditional Brick Set Gray	-	\$ 1,099.00	Y		
EHWBL54TBL	54" Traditional Brick Set Black	-	\$ 1,149.00	-		
EHWBL54TWH	54" Traditional Brick Set White	-	\$ 1,149.00	-		
EHWBL54TBR	54" Traditional Brick Set Mocha	-	\$ 1,149.00	-		
EHWBL54HGR	54" Herringbone Brick Set Gray	-	\$ 1,099.00	-		
EHWBL54HBL	54" Herringbone Brick Set Black	-	\$ 1,149.00	-		
EHWBL54HWH	54" Herringbone Brick Set White	-	\$ 1,149.00	-		
EHWBL54HBR	54" Herringbone Brick Set Mocha	-	\$ 1,149.00	-		
EHWBL54SGR	54" Smooth Brick Set Gray	-	\$ 1,099.00	Y		
EHWBL54SBL	54" Smooth Brick Set Black	-	\$ 1,149.00	Y		
EHWBL54SWH	54" Smooth Brick Set White	-	\$ 1,149.00	-		
EHWBL54SBR	54" Smooth Brick Set Mocha	-	\$ 1,149.00	-		
Doors (Optiona	nl)					
EHBDW54BL	54" Bi-Fold Door Black W/Wood Handles Painted Black	-	\$ 699.00	Y		
EHBDW54PE	54" Bi-Fold Door Pewter W/Wood Handles Painted Pewter	-	\$ 699.00	-		
Outside Air (Op	otional)					
EHWBOAK	Outside Air Kit	-	\$ 89.00	Y		
EHWBNID	Non-Insulated Duct For Outside Air Kit	-	\$ 59.00	Y		
EHWBID	Insulated Duct Outside Air Kit	-	\$ 79.00	Y		
EHWB14VCAK	14" Chimney Air Kit Must Order Outside Air kit and Flex	-	\$ 69.00	Y		
Hearth Extension						
EHWB54HE	54" Hearth Extension (78 "x 20"x 1") 6 piece (2-54"x20 x ½" and 4-	_	\$ 119.00	_		
	12"x 20" x 1/2") Pk of 1 ½" Micor					



54" Blackburn				
Item Code	Item Name	Ship Weight	<b>Retail Price</b>	Stocked
Venting				
EHWB14V06	6" Length 14" Diameter	-	\$ 129.00	Y
EHWB14V12	12" Length 14" Diameter	-	\$ 159.00	Y
EHWB14V18	18" Length 14" Diameter	-	\$ 199.00	Y
EHWB14V36	36" Length 14" Diameter	-	\$ 305.00	Y
EHWB14V48	48" Length 14" Diameter	-	\$ 379.00	Y
EHWB14V15E	15 Degree Elbow Kit 12" Diameter (Includes 2 Elbows)	-	\$ 419.00	Y
EHWB14V30E	30 Degree Elbow Kit 12" Diameter (Includes 2 Elbows)	-	\$ 389.00	Y
EHWB14VSB	Support Band 14" Diameter	-	\$ 29.00	Y
EHWB14VWB	Wall Band 14" Diameter	-	\$ 55.00	Y
EHWB14VFS	Firestop Assembly 14" Diameter	-	\$ 65.00	Y
EHWB14VAI	Attic Insulation Shield 14" Diameter	-	\$ 80.00	Y
EHWB14VRS	Radiation Shield 14" Diameter	-	\$ 95.00	Y
EHWB14VRCC	Round Chimney Cap 14" Diameter	-	\$ 389.00	-
EHWB14VPC	Black Painted Pyramid Chimney Cap 14"	-	\$ 749.00	Y
EHWB14VRC	Rain Cap 14" Diameter	-	\$ 249.00	Y
EHWB14VSC	Storm Collar 14" Diameter	-	\$ 55.00	Y
EHWB14VF05	Flashing 2/12-5/12 Pitch 14" Diameter	-	\$ 419.00	Y
EHWB14VF10	Flashing 6/12-10/12 Pitch 14" Diameter	-	\$ 459.00	Y
EHWB14VFC	Chase Top Flashing 14" Diameter	-	\$ 279.00	-
EHWB14VFTC	Tall Cone Flashing 14" Diameter	-	\$ 595.00	-
Log Sets and Bu	urners			
<b>CLICK to Downloa</b>	d Blackburn Factory List (Includes WMH Log Sets and Burners)			



### **Dealer Service Support Policy**

AES and our Appliance Vendor will provide our dealers technical training to ensure safe installation and professional service on our products. This training will be provided at the time you are set up as a dealer, at the time we introduce new products or at special training events conducted from time to time. We will provide this training to your installation and service staff at your place of business or an AES facility at a mutually agreeable time. It is your responsibility to get your staff to this training as needed and make the scheduling commitment so they can receive this training. It is the dealers responsibility to provide their service and installation personnel with the tools, installation and testing equipment needed to provide safe installation and professional service on hearth appliances.

The training we provide is product specific and does not replace the general level of training required for safe installation and professional service that can only be obtained through HPBA "Hearth" supported certification training that provides a general level of understanding of installation and service practices for our industry's equipment.

### **Service Support**

Our vendors, for the most part, will <u>not</u> provide technical support directly to dealers and, for sure, <u>not</u> to consumers. AES will provide technical support on the products we sell to our dealers or their personnel, but we will <u>not</u> provide that support to consumers. Each consumer contact will be directed back to the closest authorized dealer. In the event that a dealer is no longer in business to service a product, AES Inside Sales will assist a consumer on how to contact another servicing dealer in the area.

AES does not sell appliances over the internet, nor do we support our dealers selling appliances over the internet. A consumer should only be buying our appliances from a local servicing authorized dealer who is approved and has training and support to sell and service our products. If a consumer buys a product outside of a dealer's service area or through a non-approved channel, or if they do the installation themselves, they have made the decision to provide their own service and technical support. AES does not support any sales channel other than our approved dealer list.

### **AES Phone Support**

Dealers should contact any AES inside sales personnel Monday - Friday between the hours of 8:00 – 5:00 to gain technical support on products we sell. All AES sales staff receive technical training from our vendors and most are already NFI certified (the rest have been working to become "Hearth Certified"). We are committed to providing industry leading support to our dealers.

Prior to providing technical support on the phone our inside sales staff will require the dealer to have on hand the unit serial number along with the product model number and installation specific's. We request the dealer have an internet/smart phone connection at the time they call in, if at all possible, or at a minimum to have on hand a copy of the owner's manual for the product. Experience has shown that a picture or other information which can be quickly shared over the internet can aid in effective and accurate communication for both sides of the phone call. It is our goal to review technical issues/questions while the tech is on the jobsite and hopefully avoid any further call backs.

### **AES Personnel Support**

AES personnel will not make field service calls without a qualified dealer representative or the <u>paid</u> designated installing contractor who did the installation or service. AES personnel will not make field calls at the direction of consumers or to any consumer who bought a product other than through our approved dealer list. Further, AES personnel will not make a field service call on any appliance that was installed by anyone other than our dealer or their designated installer.

#### **Field Service Call Procedure**

The products we sell will require field service. This will be required either as a normal service call or as a warranty service. The following is the process by which AES will make calls with a dealer to a product installed in a consumer's home.

1) First Service Call on any appliance is expected to be made by the selling dealer. If the dealer is not able to affect a successful result or diagnosis, the dealer should contact AES Inside Sales staff while at the consumer's home in an attempt to get support needed to resolve the service issue at this time.

2) Second Service Call for the same appliance on the same issue is expected to be made by the selling dealer. Prior to the second call – which is required because the repair could not be affected during the first call – the dealer service personnel should contact AES Inside Sales staff. Obviously, it does not make sense to go out to the home a second time without having additional information to support a more thorough and successful second service call. If the repair is not affected at the time of the second service call – do not leave the site! Call AES Inside Sales again for support on the installation. Attempt to talk with the same inside sales person for support as you did prior.

3) Third Service Call – If AES Inside Sales have been involved in the first two service calls and have obtained complete information from the dealer – which may include photo's – and a successful repair has not been achieved, then AES Inside Sales will direct the AES Outside Territory manager to make a service call at the installation site at the soonest possible time. Dealer service personnel will be required to be on site with the AES staff. It is the dealer's responsibility to have their own testing and calibration equipment during this service call.

